

Payments Workbench gives your reps clarity at the point of sale.

	60 mo Lease ×	Cash ×	Fixed Rate ×	12 mo Interest Waiver ×
Payment Type	Lease	Cash	Finance	Finance
Term (Months)	60	--	60	60
Payment Frequency	Annual	Once	Annual	Annual
# of Payments	5	1	5	5
Amount Due	\$100,000.00	\$100,000.00	\$100,000.00	\$100,000.00
Down Payment	(\$10,000.00)	--	(\$10,000.00)	(\$10,000.00)
Fees	--	--	\$150.00	\$150.00
Finance Amount	--	--	\$90,150.00	\$90,150.00
Lease Amount	\$90,000.00	--	--	--
Interest Rate	6%	--	5%	0% for 12 mos 6% for 48 mos
Residual Amount	\$50,000.00	--	--	--
Payment	\$11,788.54	\$100,000.00	\$20,822.38	\$20,189.89
Cost to Own	--	\$100,000.00 ★	\$114,111.89	\$110,949.46
Total Principal	--	--	\$90,150.00	\$90,150.00
Total Interest	\$18,942.70	--	\$13,961.89	\$10,799.46

One workflow inside every quote. Split rates, comparisons, and amortization, calculated the same way for every rep. Stay in the same tab through the whole workflow.

What You'll Get

NO TAB-SWITCHING

Split/fixed rate, comparison, and amortization tools built into the Payments Workbench tab. No jumping to other tabs mid-quote.

RIGHT WHERE REPS WORK

Lives inside the existing Quote workflow in Anvil Pro you already use. No new login, no separate tool, nothing to install.

FULL AMORTIZATION VIEW

Every option includes a complete payment schedule including principal, interest, and balance, so customers can see exactly how their loan breaks down.

COMPARE WITH CONFIDENCE

Side-by-side comparison table highlights the lowest cost-to-own option automatically, backed by a full amortization schedule.

SPLIT RATE, BUILT IN

Model two-period rate structures, (like 0% for 12 months, then 3.99% for 48 months) in one option, matching how OEM and lender promos are structured.

WHO IT'S FOR

Salespeople presenting financing live, finance managers structuring rate scenarios, and sales managers reviewing deal structures.

GETTING STARTED

Contact Tractor Zoom today to learn how other dealers are leveraging Payments Workbench.

[SEE HOW IT WORKS](#)